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8 **UNITED STATES DISTRICT COURT**
9 **SOUTHERN DISTRICT OF CALIFORNIA**
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11 MAT-VAN, INC.; LUMAN N. NEVELS,
12 JR.; 1DB CORPORATE RETREAT, LTD.,

13 Plaintiffs,
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15 vs.
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19 SHELTON GOOD & COMPANY
20 AUCTIONS, LLC; SHELTON GOOD &
21 COMPANY AUCTIONS; and DOES 1 to 30,
22

23 Defendants.
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CASE NO. 07-CV-912 – IEG (BLM)

ORDER:

**1) GRANTING IN PART AND
DENYING IN PART
DEFENDANTS' MOTION TO
DISMISS [Doc. No. 26];**

**2) DISMISSING DEFENDANT
SHELDON GOOD & COMPANY
AUCTIONS;**

**3) DENYING DEFENDANTS'
MOTION TO STRIKE REQUEST
FOR PUNITIVE DAMAGES [Doc.
No. 26]; and**

**4) DENYING DEFENDANTS'
REQUEST FOR JUDICIAL
NOTICE [Doc. No. 28].**

25 Presently before the court are defendants Sheldon Good & Company Auctions, LLC, and
26 Sheldon Good & Company Auctions' (collectively "defendants") (1) motion to dismiss plaintiffs'
27 Second Amended Complaint (Doc. No. 26), (2) motion to strike plaintiffs' claim for punitive damages
28 (id.), and (3) request for judicial notice in support of the motion to dismiss (Doc. No. 28). For the
following reasons, the Court grants in part and denies in part defendants' motion to dismiss, dismisses

1 defendant Sheldon Good & Company Auctions, denies defendants' motion to strike, and denies
2 defendants' request for judicial notice.

3 BACKGROUND

4 Factual Background

5 Defendants are auction companies incorporated in Delaware with their principal places of
6 business in Illinois. Mat-Van, Inc. ("Mat-Van"), Luman N. Nevels Jr. ("Nevels"), and 1DB Corporate
7 Retreat, Ltd. ("1DB") (collectively "plaintiffs") each own island properties, which they wished to sell.
8 This action arises out of contracts between Sheldon Good & Company Auctions, LLC ("SGC") and
9 each plaintiff in which SGC agreed to auction plaintiffs' three resort islands. (SAC ¶¶ 6, 8, 11.)

10 According to the complaint, SGC's Senior Vice Presidents, David Latvaaho and Douglas
11 Johnson, approached plaintiffs with a plan to set up a worldwide auction where plaintiffs could sell
12 their three islands along with other sellers. (Id. ¶ 9.) Plaintiffs allege SGC made numerous
13 representations to plaintiffs: (1) each island owner would contribute \$100,000 per island to form a
14 marketing fund of at least \$500,000; (2) public interest existed in buying at this kind of auction; (3)
15 a large number of island owners were interested in selling at the auction; (4) SGC would limit the
16 number of islands sold at the auction to under ten, but at least five; (5) SGC had rejected some islands
17 as unsuitable for the auction; (6) each island would be given equal marketing and advertising exposure
18 in exchange for the owner's \$100,000 contribution; (7) the auction would be held at the Four Seasons
19 hotel in New York City; (8) SGC would aggressively market the islands on television; and (9) SGC
20 would promote the auction through free public interest articles. (Id. ¶ 9.)

21 After signing written contracts, plaintiffs each gave SGC \$100,000 for marketing and auction
22 purposes. (Id. ¶¶ 11-13.) The auction did not turn out to be the success plaintiffs hoped for, as none
23 of the island properties were purchased. (Id. ¶ 15.) Plaintiffs discovered that, contrary to SGC's
24 alleged representations, another seller, George Story, did not contribute \$100,000 per island to the
25 marketing funds, but only contributed \$100,000 to list his two islands. (Id. ¶ 9.) Thus, there was only
26 \$400,000 in total available advertising funds and not the \$500,000 assured by SGC.

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1 **Procedural Background**

2 On April 5, 2007, plaintiffs filed a complaint in the Superior Court of California for the County
3 of San Diego, alleging fraud and breach of contract. (Doc. No. 1, Notice of Removal, Exhibit A, 3-4.)
4 On May 21, 2007, defendants removed the case to this Court. On July 27, 2007, the Court granted
5 defendants' motion to dismiss plaintiffs' fraud cause of action and motion to strike plaintiffs' claim
6 for punitive damages. (Doc. No. 15.) The Court granted plaintiffs leave to amend, and plaintiffs filed
7 a first amended complaint on August 10, 2007. (Doc. No. 16.) The Court granted defendants' motion
8 to dismiss the first amended complaint in its entirety on October 16, 2007, again granting plaintiffs
9 leave to amend. (Doc. No. 24.)

10 On October 30, 2007, plaintiffs filed a second amended complaint (hereinafter "SAC"). (Doc.
11 No. 25.) On November 9, 2007, defendants moved to dismiss the SAC and to strike the request for
12 punitive damages. (Doc. No. 26.) Defendants also filed a request for judicial notice in support of the
13 motion to dismiss. (Doc. No. 28.) On January 7, 2008, plaintiffs filed an opposition to the motion and
14 the request for judicial notice. (Doc. No. 29.) Defendants filed a reply in support of the motion to
15 dismiss (Doc. No. 30) and a reply in support of the request for judicial notice (Doc. No. 31) on
16 January 15, 2008. The Court finds that the matter is now fully briefed and amenable for disposition
17 without oral argument pursuant to Local Civil Rule 7.1(d)(1).

18 **DISCUSSION**

19 **1. Defendants' Motion to Dismiss the Second Amended Complaint**

20 Legal Standard

21 A motion to dismiss pursuant to Rule 12(b)(6) of the Federal Rules of Civil Procedure tests the
22 legal sufficiency of the claims asserted in the complaint. Fed. R. Civ. Proc. 12(b)(6); Navarro v.
23 Block, 250 F.3d 729, 731 (9th Cir. 2001). The court may dismiss a complaint for failure to state a
24 claim when "it appears beyond doubt that the plaintiff can prove no set of facts in support of his claim
25 which would entitle him to relief." Conley v. Gibson, 355 U.S. 41, 45-46 (1957); Navarro, 250 F.3d
26 at 732 (citing Conley). In other words, a Rule 12(b)(6) dismissal is proper only where there is either
27 a "lack of a cognizable legal theory" or "the absence of sufficient facts alleged under a cognizable
28 legal theory." Balistreri v. Pacifica Police Dept., 901 F.2d 696, 699 (9th Cir. 1988).

In deciding a motion to dismiss for failure to state a claim, the court's review is generally limited to the contents of the complaint. Campanelli v. Bockrath, 100 F.3d 1476, 1479 (9th Cir. 1996); Allarcom Pay Television, Ltd. v. Gen. Instrument Corp., 69 F.3d 381, 385 (9th Cir. 1995). The court must accept all factual allegations pled in the complaint as true, and must construe them and draw all reasonable inferences from them in favor of the nonmoving party. Cahill v. Liberty Mut. Ins. Co., 80 F.3d 336, 337-38 (9th Cir. 1996); Mier v. Owens, 57 F.3d 747, 750 (9th Cir. 1995) (citing Usher v. City of Los Angeles, 828 F.2d 556, 561 (9th Cir. 1987)). In spite of the deference the court is bound to pay to the plaintiff's allegations, it is not proper for the court to assume that "the [plaintiff] can prove facts which [he or she] has not alleged." Associated Gen. Contractors of Cal., Inc. v. Cal. State Council of Carpenters, 459 U.S. 519, 526 (1983). Furthermore, the court is not required to credit conclusory legal allegations cast in the form of factual allegations, "unwarranted deductions of fact, or unreasonable inferences." Sprewell v. Golden State Warriors, 266 F.3d 979, 988 (9th Cir. 2001); W. Mining Council v. Watt, 643 F.2d 618, 624 (9th Cir. 1981), cert. denied, 454 U.S. 1031 (1981).

A. Claims Against Sheldon Good & Company Auctions

As an initial matter, plaintiffs do not make any claims in the SAC against defendant Sheldon Good & Company Auctions. Accordingly, the Court dismisses Sheldon Good & Company Auctions as a defendant. Sheldon Good & Company Auctions, LLC, the remaining defendant, will hereinafter be referred to as "defendant."

B. Fraud Claim

Defendant asserts plaintiffs' fraud claim is barred by the parol evidence rule and is insufficiently plead under Rule 9 of the Federal Rules of Civil Procedure. In response, plaintiffs argue their fraud claim falls within the exceptions to the parol evidence rule for fraud, mistake, and consistent additional terms. Plaintiffs also argue their fraud claim, as amended, is alleged with sufficient particularity.

1. Parol Evidence Rule

California's parol evidence rule provides: "[t]erms set forth in a writing by the parties as a final expression of their agreement with respect to such terms as are included therein may not be contradicted by evidence of any prior agreement or of a contemporaneous oral agreement." Calif. Civ.

Proc. Code §1856(a). The application of the parole evidence rule is a proper question to consider in ruling on a motion under Rule 12(b)(6). Mieuli v. DeBartolo, No. C-00-3225, 2001 WL 7774477, at *5 (N.D. Cal. Jan. 16, 2001) (“Applying these [parole evidence] rules, courts have granted motions to dismiss on contract claims where it is clear from the unambiguous terms of the contract that the alleged conduct by the defendant does not constitute a breach of contract.”); Phillips Med. Capital, LLC v. Med. Insights Diagnostics Ctr., Inc. 471 F. Supp. 2d 1035 (N.D. Cal. 2007) (denying motion to dismiss because of possible admissibility of parole evidence).

The parole evidence rule applies when a party seeks to prove terms of a contract not contained in a final, integrated written agreement. Iconix, Inc. v. Tokuda, 457 F. Supp. 2d 969, 977 (N.D. Cal. 2006) (purpose of California’s parole evidence rule is to make sure the parties’ final written understanding is not changed). It applies regardless of whether the claim is denominated as one for breach of contract or fraud. Cont’l Airlines, Inc. v. McDonnell Douglas Corp., 216 Cal. App. 3d 388, 416-22 (1989) (holding, in fraud case, parole evidence not admissible to “establish precontract promise” at variance with integrated agreement); see also Casa Herrera, Inc. v. Beydoun, 32 Cal. 4th 336, 344 (2004) (noting parole evidence is “legally irrelevant and cannot support a judgment”); Conrad v. Bank of Am., 45 Cal. App. 4th 133, 156-57 (1996) (“[A] claim of fraud cannot be permitted to serve simply as an alternative cause of action whenever an enforceable contract is not formed.”). The parole evidence rule does, however, contain a limited exception for evidence establishing illegality or fraud. Cal. Civ. Proc. Code § 1856(f).

Plaintiffs concede the parole evidence rule applies but first argue the promises made by defendant are admissible because they are not “directly at variance” with the written agreement. (Opp. at 11.) As the Court’s Order of October 16, 2007 explained, “consistent additional terms” are barred by the parole evidence rule if the written agreement is “integrated.” (Doc. No. 24, at 8.)¹ The Court

¹The Court stated in part:

Per Section 1856(b), consistent additional terms are not admissible if the written agreement is integrated. Cal. Civ. Proc. Code § 1856(b); see, e.g., Haggard v. Kimberly Quality Care, Inc., 39 Cal. App. 4th 508 (1995) (“If a writing is deemed integrated, extrinsic evidence is admissible only if it is relevant to prove a meaning to which the language of the instrument is reasonably susceptible.”). Thus, even assuming arguendo that previous oral promises and representations were consistent additional terms, they do not qualify for the Section 1856(b) exception. In light of the clear language in the contract, the court holds that this contract is an integrated agreement.

1 previously held, the contract contains an integration clause and is an integrated agreement. (Id.)
 2 Moreover, the Court again rejects plaintiffs' argument the alleged oral promises are permissible under
 3 Section 1856(e) of the California Code of Civil Procedure, for cases where "a mistake or imperfection
 4 of the writing is put at issue by the pleadings." No such mistake has been alleged and plaintiffs may
 5 not avail themselves of this exception. (10/16/07 Order at 9.) Accordingly, the parol evidence rule
 6 bars plaintiffs' reliance on any promises not embodied in the written agreement unless the fraud
 7 exception applies.

8 The fraud exception, contained in Section 1856(f), is limited in scope and does not apply to
 9 allegations of "promissory fraud," that is, promises made without the intention to perform. Alling v.
 10 Univ. Manuf. Corp., 5 Cal. App. 4th 1412, 1436 (1992); see also Magpali v. Farmers Group, Inc., 48
 11 Cal. App. 4th 471, 481 (1996) (defining promissory fraud). Thus the fraud exception to the parol
 12 evidence rule only allows evidence of misrepresentations of facts which fraudulently induced plaintiffs
 13 to enter into the contracts with defendant. Oak Indus., Inc. v. Foxboro Co., 596 F. Supp. 602, 608
 14 (S.D. Cal. 1984); see also Sanguinetti v. Viewlogic Sys., Inc., No. 95-CV-2286, 1996 WL 33967, at
 15 *16 (N.D. Cal. Jan. 24, 1996) ("Because the [promissory] fraud that Plaintiffs allege does not fall
 16 within the exception to the parol evidence rule, Plaintiffs cannot overcome the presumptive application
 17 of the parol evidence rule.").

18 Plaintiffs argue their fraud claim is for deceit or fraud in the inducement and is based on
 19 misrepresentations of facts. "Fraudulent representations, to constitute ground[s] for relief, must be
 20 as to existing and material facts." Richard P. v. Vista Del Mar Child Care Serv., 106 Cal. App. 3d
 21 860, 865 (1980) (emphasis added); Pacesetter Homes, Inc. v. Brodtkin, 5 Cal. App. 3d 206, 211 (1970)
 22 (holding statements something "would" happen were not assertions of fact constituting deceit claim);
 23 see also Black's Law Dictionary, 6th ed., at 591 (defining "fact" as "[a] thing done; an action
 24 performed or an incident transpiring; an event or circumstance; an actual occurrence; an actual
 25 happening in time or space or an event mental or physical; that which has taken place."). In this case,
 26 where plaintiffs assert defendant misrepresented then-existing facts, plaintiffs have stated an element
 27 of a deceit claim. But where plaintiffs allege defendant made misrepresentations as to defendant's

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 (10/16/07 Order at 8.) See also Alling v. Univ. Manuf. Corp., 5 Cal. App. 4th 1412, 1435 (1992).

1 future actions or future facts, plaintiffs are making a promissory fraud claim. See Cont'l Airlines, 216
 2 Cal. App. 3d at 419 (finding representation that something “will not” happen “is properly analyzed
 3 as a form of promissory fraud”).

4 Plaintiffs allege nine misrepresentations by defendant, and seven of the alleged
 5 misrepresentations are actually alleged fraudulent promises. Specifically, plaintiffs allege defendant
 6 represented “each participating island owner would contribute \$100,000 per island in order to create
 7 a massive advertising/marketing fund.” (SAC ¶¶ 9 & 9(D) (emphasis deleted).) Plaintiffs also allege
 8 defendant represented the auction would include no fewer than five islands or more than ten islands
 9 (id. ¶¶ 9(A), 9(C), & 9(F)). Defendant also allegedly represented the advertising fund would include
 10 a minimum of \$500,000 (id. ¶ 9(F)), each island would be given equal marketing and advertising
 11 exposure (id. ¶ 9(E)), the auction would be held at the Four Seasons Hotel (id. ¶ 9(G)), and the auction
 12 would be aggressively advertised on television and through free public interest articles in high end
 13 magazines (id. ¶ 9(H)-(I)). These statements, concerning future actions by the defendant, are not
 14 misrepresentations of facts and are not admissible pursuant to the fraud exception to the parol
 15 evidence rule. Plaintiffs’ complaint does not state a claim insofar as it relies on these
 16 misrepresentations. See Sanguinetti, 1996 WL 33967, at *16.

17 Plaintiffs do, however, also allege defendant represented facts knowing they were not true.
 18 Specifically, plaintiffs allege defendant represented it had conducted research on the market for such
 19 an auction, and there were large numbers of island owners interested in the auction. (SAC ¶ 9(A).)
 20 Plaintiffs also allege defendant represented it had been in contact with certain island owners who
 21 indicated they wanted to participate in the auction, but defendant rejected those owners. (Id. ¶ 9(B).)
 22 These misrepresentations of fact go to a claim for fraudulent inducement, and are thus admissible
 23 under the fraud exception to the parol evidence rule.

24 **2. Heightened Pleading Standards**

25 In diversity cases, the substantive elements of fraud are determined by state law but the
 26 complaint must conform with the requirements of the Federal Rules of Civil Procedure. Vess v.
 27 Ciba-Geigy Corp. USA, 317 F.3d 1097, 1106 (9th Cir. 2003). In federal court, “the circumstances
 28 constituting fraud or mistake shall be stated with particularity.” Fed. R. Civ. P. 9(b); see also Rubke

1 v. Capitol Bancorp Ltd., 460 F. Supp. 2d 1124, 1134 (N.D. Cal. 2006). Allegations of fraud must be
 2 specific enough to give “defendants notice of the particular misconduct which is alleged to constitute
 3 the fraud charged so that they can defend against the charge and not just deny that they have done
 4 anything wrong.” Bly-Magee v. California, 236 F.3d 1014, 1019 (9th Cir. 2001). Furthermore,
 5 plaintiffs must not simply allege falsity, but must explain “why the statement or omission complained
 6 of was false or misleading.” In re GlenFed, Inc. Sec. Litig., 42 F.3d 1541, 1548 (9th Cir. 1994)
 7 (emphasis added).

8 In this case, plaintiffs allege defendant falsely reported many island owners were interested
 9 when only three island owners actually wanted to participate in the auction. Plaintiffs also allege
 10 defendant had not rejected any island owners, but had instead been rejected by other island owners.
 11 (SAC ¶¶ 10(A)-(B).) At the time defendant made these representations to plaintiffs, plaintiffs allege
 12 defendant was entering into an agreement with another island owner, George Story, with different
 13 terms than those offered to plaintiffs, which defendant concealed. (Id. ¶ 10(D).) Plaintiffs support this
 14 assertion by alleging defendant told Cheyenne Morrison, another real estate agent involved in the
 15 transaction, that Morrison should not tell plaintiffs of the Story agreement because it would contradict
 16 defendant’s representations many island owners were interested. (Id. ¶ 10(D).)

17 This specificity satisfies Rule 9. Plaintiffs support their allegation defendant knew the
 18 statements were false with the specific allegation defendant informed Morrison not to disclose the
 19 Story agreement because it would contradict defendant’s representations. Defendant argues the
 20 allegations regarding statements to Morrison are insufficient because they do not indicate who made
 21 the statements and the precise timing of the statements. The “evidentiary” facts of time, place, and
 22 persons must be alleged with regard to the misleading statements, which plaintiffs have precisely
 23 identified. See In re GlenFed, 42 F.3d at 1548 n.7. The statements made to Morrison provide an
 24 “explanation of why or how such statements are false or misleading” and need not also be pleaded
 25 with exact time, place, and persons information. See id.; Plaintiffs’ Opposition at 9. Thus, plaintiffs
 26 have pleaded particular facts which, if true, tend to show defendant knew its statements were false
 27 when made or fraudulently concealed relevant facts.

28 Defendant also argues the complaint fails to state a claim with the requisite specificity as to

1 fraud against Nevels and 1DB. Defendant argues by making specific allegations regarding plaintiff
 2 Mat-Van, Inc., and then alleging the same facts with regard to the other plaintiffs, plaintiffs have not
 3 met the standard of Rule 9. Defendant cites no cases supporting this proposition. (Memo. ISO Motion
 4 at 11-12; Reply at 7-8.) Plaintiffs allege defendant's Senior Vice Presidents made the same
 5 representations as were made to Mat-Van, Inc., to Nevels and 1DB during April and May of 2006.
 6 (SAC ¶ 12.) The representations by defendant were, for the most part, made in documents given to
 7 all three plaintiffs. (*Id.*) Plaintiffs reasonably alleged the same representations were made to all three
 8 plaintiffs rather than repeating the same language three times. Cf. Carrigan v. Calif. State Legislature,
 9 263 F.2d 560, 566 (9th Cir. 1959) ("When fraud is alleged, it must be particularized as Rule 9(b)
 10 requires, but it still must be as short, plain, simple, concise, and direct, as is reasonable under the
 11 circumstances, and as Rules 8(a) and 8(e) require."). Furthermore, plaintiffs have satisfied the goal
 12 of Rule 9(b), which is to "ensure[] that allegations of fraud are specific enough to give defendants
 13 notice of the particular misconduct which is alleged to constitute the fraud charged so that they can
 14 defend against the charge and not just deny that they have done anything wrong." Semegan v.
 15 Weidner, 780 F.2d 727, 731 (9th Cir. 1985).

16 Accordingly, the SAC states a claim for fraud as to the misrepresentations of fact contained
 17 in paragraphs 9(A) and 9(B). The motion to dismiss is granted as to plaintiffs' claim of fraud relying
 18 on the alleged false promises contained in paragraph 9(A) and paragraphs 9(C) through 9(I).²

19 **C. Breach of Contract**

20 As discussed above, plaintiffs cannot state a claim relying on any of defendant's alleged
 21 promises not made in the integrated written agreement. Accordingly, plaintiffs only state a claim for
 22 breach of contract insofar as they allege breach of the written agreement.

23 Plaintiffs allege breach of defendant's obligation "to professionally advertise and market
 24 plaintiffs' properties in a world class auction." (SAC ¶ 18.) Defendant allegedly breached this duty
 25 by "fail[ing] to timely create advertising, resulting in most of the advertising being run shortly before
 26 the auction," printing brochures in an untimely manner such that it was "impossible for interested
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28 ²As described above, paragraph 9(A) contains both allegations of misrepresentations of fact and allegations of false promises. Paragraph 9(b) only contains allegations of misrepresentations of fact.

1 buyers to attend the advertised ‘open house,’” and doing “minimal advertising, no television
2 advertising, and creat[ing] no publicity for this auction.” (*Id.* ¶ 20.)

3 Defendant’s alleged obligation “to professionally advertise and market plaintiffs’ properties
4 in a world class auction” is not based on the written contract. The two provisions which discuss
5 advertising in detail establish defendant’s “right” to advertise the property (SAC, Ex 2, ¶ III(B)) and
6 plaintiffs’ duty to pay for the advertising (*id.* ¶ V(B)). The contract also gives defendant “the right
7 in its reasonable discretion to allocate Marketing Expenses across budgetary categories.” (*Id.* ¶ V(D).)
8 Defendant is, however, obligated by the written contract to “make an earnest and continued effort to
9 effect a sale of the Property.” (*Id.* ¶ III(B).) Plaintiff has alleged an almost complete lack of
10 advertising by defendant and has alleged the timing of the advertising prevented it from attracting
11 buyers. These alleged failures could constitute a failure to “make an earnest and continued effort to
12 effect a sale of the Property.”

13 Plaintiffs also allege the auction did not take place prior to the date provided in the contract,
14 and defendant did not hold three scheduled showings of the islands, as specified by the contract.
15 (SAC ¶ 20.) Accordingly, plaintiffs have alleged three distinct breaches of the written contract: (1)
16 failure to make an earnest and continuing effort to sell the islands; (2) failure to hold the auction prior
17 to August 31, 2006; and (3) failure to schedule three showings of the islands.

18 Defendant attacks the sufficiency of the breach of contract allegations on one final ground.
19 Defendant asserts plaintiffs must plead their performance under the contracts in order to state a claim
20 under California state law. Defendant cites no cases in support of this argument. Plaintiffs have
21 alleged they each made payment of the \$100,000 required by the contract. (SAC ¶ 15.) Rule 8, which
22 governs pleading requirements for breach of contract actions in federal court, only requires a “short
23 and plain statement of the claim showing that the pleader is entitled to relief.” Fed. R. Civ. P. 8(a)(2).
24 Plaintiffs’ allegation of performance of their contractual duties of payment thus suffices to plead that
25 element of a breach of contract claim. See Mark Kravis, Inc. v. Franking Fueling Sys., Inc., No.
26 07cv0483, 2007 WL 2873384 at *3 (S. D. Cal. Sept. 28, 2007) (finding “performance by the plaintiff”
27 element met by allegation plaintiff performed services for the defendant).

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D. Breach of Fiduciary Duty

Plaintiffs' SAC alleges breach of fiduciary duty, a claim not raised in the two previous complaints. On October 16, 2007, the Court granted plaintiffs leave to file an amended complaint "addressing the deficiencies set forth" in that Order. (Doc. No. 24.) As defendant correctly argues, adding a new claim was not within the scope of the Court's Order. Plaintiffs may not amend their complaint without leave of the Court or the written consent of the adverse party. Fed. R. Civ. P. 15(a). Accordingly, the claim for breach of fiduciary duty is dismissed without prejudice.

2. Defendants' Motion to Strike Plaintiffs' Claim For Punitive Damages

Pursuant to Rule 12(f), the court may strike any "redundant, immaterial, impertinent, or scandalous matter." Fed. R. Civ. P. 12(f). Motions to strike are commonly used to "strike a prayer for relief where the damages sought are not recoverable as a matter of law." Gay-Straight Alliance Network v. Visalia Unified Sch. Dist., 262 F. Supp. 2d 1088, 1110 (E.D. Cal. 2001). While punitive damages are not available in breach of contract actions, punitive damages may be warranted in fraudulent inducement actions. See Walker v. Signal Cos., 84 Cal. App. 3d 982, 996 (1978); Reynolds v. Allstate Life Ins. Co., 2006 U.S. Dist. LEXIS 14548, at *16 (E.D. Cal. 2006); Cal. Civ. Code § 3294(a) ("where it is proven by clear and convincing evidence that the defendant has been guilty of . . . fraud . . . the plaintiff . . . may recover damages for the sake of example and by way of punishing the defendant."). In the instant case, plaintiffs have stated a claim for fraud, and thus punitive damages may be available.

3. Defendants' Request for Judicial Notice

Defendants requests the Court take judicial notice of two news articles in support of defendants' motion to dismiss. The two articles discuss the auction and were published on Forbes.com and MiamiHerald.com in August of 2006. Rule 201 of the Federal Rules of Evidence allows the Court to take judicial notice of matters that are "capable of accurate and ready determination by resort to sources whose accuracy can not reasonably be questioned." Fed. R. Evid. 201(b). Judicial notice may properly be taken on a motion to dismiss under Rule 12(b)(6). Lee v. City of Los Angeles, 250 F.3d 668, 688-89 (9th Cir. 2001). "[T]he kind of things about which courts ordinarily take judicial notice are (1) scientific facts: for instance, when does the sun rise or set; (2)

1 matters of geography: for instance, what are the boundaries of a state; or (3) matters of political
 2 history: for instance, who was president in 1958.” Shahar v. Bowers, 120 F.3d 211, 214 (11th Cir.
 3 1997).

4 Defendants argue the judicially noticeable facts in the news articles refute plaintiffs’ claims.
 5 First, defendants argue the two articles contradict plaintiffs’ allegations defendants failed to generate
 6 any free public interest articles. (Memo. ISO Motion at 9; Reply in support of Defendants’ Request
 7 for Judicial Notice at 1.) As plaintiffs contend, publication of the articles does not resolve the disputed
 8 questions of whether defendants generated the articles or whether generating those articles met
 9 defendants’ duty to promote the sale of the properties. (Opp. to Request for Judicial Notice at 1-2.)
 10 Defendants also argue the articles prove the auction was held on or before the deadline contained in
 11 the contract. (Memo. ISO Motion at 10; Reply ISO Request at 1.) A news article reporting something
 12 was planned to occur on a given date does not prove it later occurred. Finally, defendants argue the
 13 article proves the Story agreement was not a “secret” deal, as one of the articles mentions Mr. Story
 14 and states the listing price was between \$50,000 and \$100,000 per island. (Request for Judicial
 15 Notice, Ex. B.) But later disclosure of the agreement does not negate plaintiffs’ contention defendants
 16 failed to disclose the agreement in April and May of 2006, and informed Mr. Morrison not to tell
 17 plaintiffs of the agreement. (SAC ¶¶ 10 & 12, Reply at 6, n.1.) The Court thus finds judicial notice
 18 of the articles is not proper under Rule 201. See Rivera v. Philip Morris, Inc., 395 F.3d 1142, 1151
 19 (9th Cir. 2005) (“Because the effect of judicial notice is to deprive a party of an opportunity to use
 20 rebuttal evidence, cross-examination, and argument to attack contrary evidence, caution must be used
 21 in determining that a fact is beyond controversy under Rule 201(b).”) (internal citation omitted).³

22 CONCLUSION


23 For the foregoing reasons, defendants’ motion to dismiss is **GRANTED** as to defendant
 24 Sheldon Good & Company Auctions, who is hereby **DISMISSED** from this action. Defendants’
 25 motion to dismiss the fraud cause of action is **GRANTED** insofar as plaintiffs rely on the alleged
 26

27 ³Ritters v. Hughes Aircraft Co., 58 F.3d 454, 458 (9th Cir. 1995), cited by defendants, is not to the contrary. In
 28 that case, the Ninth Circuit held a district court did not abuse its discretion in taking judicial notice of a fact reported in
 newspapers which was also generally known in the community and had been acknowledged by the non-moving party in
 his deposition.

1 false promises contained in paragraph 9(A) and paragraphs 9(C) through 9(I), but is **DENIED** as
2 to plaintiffs' claim of fraud as to the alleged misrepresentations of fact contained in paragraphs
3 9(A) and 9(B) of the SAC. Defendants' motion to dismiss the breach of contract cause of action is
4 **GRANTED** as to all but the three alleged breaches of the written contract: (1) failure to make an
5 earnest and continuing effort to sell the islands; (2) failure to hold the auction prior to August 31,
6 2006; and (3) failure to schedule three showings of the islands. This partial dismissal is **WITH**
7 **PREJUDICE** and without leave to amend. The Court hereby **DENIES** defendants' motion to
8 strike, **DENIES** defendants' request for judicial notice, and **ORDERS** defendant to file an answer
9 within twenty days of the date of this order.

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11 **IT IS SO ORDERED.**

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13 **DATED: February 6, 2008**

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15 **IRMA E. GONZALEZ, Chief Judge**
16 **United States District Court**
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